
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Form 8-K

**Current Report
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): February 23, 2016

RETROPHIN, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-36257
(Commission
File Number)

27-4842691
(I.R.S. Employer
Identification No.)

12255 El Camino Real, Suite 250
San Diego, CA
(Address of principal executive offices)

92130
(Zip Code)

Registrant's telephone number, including area code: (760) 260-8600

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On February 25, 2016, Retrophin, Inc. (the “**Company**”) issued a press release announcing, among other things, its financial results for the year ended December 31, 2015. A copy of the press release and accompanying information is attached as Exhibit 99.1 to this current report.

The information in this Item 2.02, and Exhibit 99.1 attached hereto, is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Item 2.02, and Exhibit 99.1 attached hereto, shall not be incorporated by reference into any registration statement or other document filed with the Securities and Exchange Commission, whether filed before or after the date hereof regardless of any general incorporation language in any such filing, unless the registrant expressly sets forth in such filing that such information is to be considered “filed” or incorporated by reference therein.

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

Executive Compensation

On February 23, 2016, the Board of Directors of the Company (the “**Board**”) approved the following 2015 performance-based bonuses for the Company’s executive officers pursuant to the Company’s 2015 Executive/Designated Officer Annual Bonus Plan:

- Stephen Aselage, the Company’s Chief Executive Officer, was granted a performance-based cash bonus equal to \$302,400;
- Laura Clague, the Company’s Chief Financial Officer, was granted a performance-based cash bonus equal to \$186,680;
- Alvin Shih, M.D., the Company’s Executive Vice President of Research and Development, was granted a performance-based cash bonus equal to \$234,000; and
- Margaret Valeur-Jensen, Ph.D., the Company’s General Counsel, was granted a performance-based cash bonus equal to \$221,000.

Additionally, on February 23, 2016, the Board approved the following annual base salary increases for the Company’s executive officers:

- Stephen Aselage had his annual base salary increased to \$516,500;
- Laura Clague had her annual base salary increased to \$369,800;
- Alvin Shih, M.D. had his annual base salary increased to \$463,500; and
- Margaret Valeur-Jensen, Ph.D. had her annual base salary increased to \$437,800.

2016 Executive Officer Annual Bonus Plan

On February 23, 2016, the Board approved the adoption of the 2016 Retrophin, Inc. Executive Officer Annual Bonus Plan (the “**Bonus Plan**”) for the Company’s executive officers.

Each participant in the Bonus Plan has been assigned a target bonus percentage of such participant’s current base salary for 2016. Pursuant to the terms of the Bonus Plan, the target bonus percentage is set at 60% of base salary for the Chief Executive Officer and 50% of base salary for the other executive officers.

The amounts payable to each participant under the Bonus Plan will be based entirely on the determination by the Compensation Committee of the Board (the “**Compensation Committee**”) of the achievement by the Company of corporate performance goals. Depending on actual corporate performance during 2016, the Compensation Committee may, in its sole discretion, determine a goal achievement percentage under the Bonus Plan within a range between 0% and 125%.

A participant’s bonus under the Bonus Plan will be equal to his or her annual base salary, multiplied by his or her target bonus percentage, multiplied by the goal achievement percentage determined by the Compensation Committee. However, no payments will be made pursuant to the Bonus Plan in the event that the Compensation Committee determines that less than 50% of the corporate performance goals are achieved.

The corporate performance goals under the Bonus Plan for 2016 relate to (i) total revenues and operating profit, (ii) read out of the Phase II sparsentan clinical trial, (iii) initiation of a trial for RE-024, (iv) agreement with the FDA on a path forward for the addition of CTX indication to the FDA approved label for Chenodal, (v) initiation of Cholbam U.S. registry, (vi) at least one business development transaction, (vii) identification of lead compounds in the discovery program, (viii) expansion of the investor base, (ix) resolution of litigation, and (x) internal operational objectives.

The foregoing description of the terms of the Bonus Plan is qualified in its entirety by reference to the Bonus Plan, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Press release of Retrophin, Inc. dated February 25, 2016.

99.2 2016 Retrophin, Inc. Executive Officer Annual Bonus Plan.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RETROPHIN, INC.

Dated: February 25, 2016

By: /s/ Stephen Aselage

Name: Stephen Aselage

Title: Chief Executive Officer



FOR IMMEDIATE RELEASE

Contact:
 Chris Cline, CFA
 Director, Investor Relations
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Retrophin Reports Fourth Quarter and Full Year 2015 Financial Results

Full year 2016 revenues projected to be \$130.0 to \$140.0 million

Top-line data from sparsentan Phase 2 DUET study expected 3Q16

Clinical trial evaluating efficacy of RE-024 in PKAN to initiate in 2016

SAN DIEGO (February 25, 2016) – Retrophin, Inc. (NASDAQ: RTRX) today reported its fourth quarter and full year 2015 financial results.

- Net product sales for the fourth quarter 2015 were \$30.4 million, compared to net product sales of \$14.1 million for the same period in 2014
- Net product sales for the full year 2015 were \$99.9 million, compared to net product sales of \$28.2 million for the same period in 2014
- Non-GAAP operating income for the fourth quarter 2015 was \$3.3 million, compared to a non-GAAP operating loss of \$4.9 million for the same period in 2014
- Non-GAAP operating income for the full year 2015 was \$11.4 million, compared to a non-GAAP operating loss of \$41.5 million for the same period in 2014
- Cash, cash equivalents, marketable securities, and notes receivable as of December 31, 2015 totaled \$322.0 million, compared to \$27.8 million on December 31, 2014

“The fourth quarter capped a year of meaningful achievements for Retrophin,” said Stephen Aselage, chief executive officer of Retrophin. “In 2015, we were able to strengthen our balance sheet, advance our pipeline, and significantly improve our commercial outlook with continued uptake of Thiola and the addition of Cholbam.”

Mr. Aselage continued, “Our execution in 2015 sets Retrophin up for what could be a transformational year in 2016, as we reach key clinical milestones with the readout of top-line data from the DUET trial, and the initiation of a trial evaluating RE-024’s efficacy in PKAN. Coupled with continued commercial growth, we expect these developments to create substantial value for our shareholders.”

Quarter Ended December 31, 2015

Net product sales for the fourth quarter of 2015 were \$30.4 million, compared to \$14.1 million for the same period in 2014. The increase is primarily due to new patient additions to Thiola® and Chenodal®, and the acquisition and subsequent commercial launch of Cholbam®.

Selling, general and administrative expenses for the fourth quarter of 2015 were \$22.7 million, compared to \$17.5 million for the same period in 2014. The change is attributable to increased headcount in support of expanded commercial efforts and amortization related to the addition of Cholbam. On a non-GAAP adjusted basis, selling, general and administrative expenses were \$13.8 million for the fourth quarter of 2015, compared to \$7.6 million for the same period in 2014.

Research and development expenses for the fourth quarter of 2015 were \$15.5 million, compared to \$14.9 million for the same period in 2014. The increase is largely due to additional headcount and clinical trial expense in support of the Company's lead development candidate, sparsentan. On a non-GAAP adjusted basis, research and development expenses were \$12.6 million for the fourth quarter of 2015, compared to \$11.1 million for the same period in 2014.

Total other income for the fourth quarter of 2015 was \$2.2 million, compared to an expense of \$10.3 million for the same period in 2014. The difference is primarily due to a \$12.4 million net change in the value of the Company's derivative instruments.

Tax benefit of \$10.5 million for the fourth quarter of 2015 was primarily related to additional tax benefits recorded on the utilization of net operating losses, which were applied against the gain from the sale of the Company's Pediatric Priority Review Voucher (PRV).

Net loss for the fourth quarter of 2015 was \$2.5 million, or \$0.07 per basic share, compared to a net loss of \$29.0 million, or \$1.10 per basic share for the same period in 2014. Non-GAAP adjusted net income for the fourth quarter of 2015 was \$2.6 million, or \$0.07 per basic share, compared to a net loss of \$5.7 million, or \$0.22 per basic share for the same period in 2014.

Year Ended December 31, 2015

Net product sales for the full year 2015 were \$99.9 million, compared to \$28.2 million for the same period in 2014. The increase is due to a full year of sales from both Thiola and Chenodal in 2015, as well as approximately three quarters of Cholbam sales in 2015.

Selling, general and administrative expenses for the full year 2015 were \$79.5 million, compared to \$59.6 million for the same period in 2014. The increase is largely attributable to additional headcount and marketing efforts to support growth of the Company's commercial products, as well as amortization related to the addition of Cholbam. On a non-GAAP adjusted basis, selling, general and administrative expenses were \$46.0 million for the full year 2015, compared to \$30.5 million for the same period in 2014.

Research and development expenses for the full year 2015 were \$50.4 million, compared to \$47.8 million for the same period in 2014. The increase is largely due to increased compensation and clinical trial expense in support of the Company's lead development candidate, sparsentan. On a non-GAAP adjusted basis, research and development expenses were \$40.3 million for the full year 2015, compared to \$38.7 million for the same period in 2014.

Total other income for the full year 2015 was \$156.2 million, compared to other expense of \$33.6 million for the same period in 2014. The increase is primarily due to the Company's acquisition of Cholbam and subsequent sale of the accompanying PRV, and the settlement of litigation with Questcor Pharmaceuticals, Inc., offset by the net change in the value of the Company's derivative instruments and fees related to the prepayment of the \$45.0 million credit facility due 2018.

Tax benefit of \$11.8 million for the full year 2015 was the result of the Company recording a tax expense primarily related to current and deferred tax accrued on the sale of the PRV, which was partially offset by a release of valuation allowance. The valuation allowance release results in tax savings due to the utilization of net operating loss carry-forwards.

Net income for the full year 2015 was \$117.2 million, or \$3.49 per basic share, compared to a net loss of \$110.9 million, or \$4.43 per basic share for the same period in 2014. Non-GAAP adjusted net income for the full year 2015 was \$11.8 million, or \$0.35 per basic share, compared to a net loss of \$51.3 million, or \$2.05 per basic share for the same period in 2014.

As of December 31, 2015, the Company had cash, cash equivalents, marketable securities and notes receivable of \$322.0 million, compared to \$27.8 million on December 31, 2014. The increase is largely attributable to the Company's follow-on equity financing, and the initial payment and remaining notes receivable from the sale of its PRV.

Commercial Product Updates

Thiola® (tiopronin)

- New patients continue to initiate treatment on a weekly basis, and Thiola sales were the largest contributor to revenue growth in the fourth quarter of 2015.

Cholbam® (cholic acid)

- New patients were identified and initiated treatment with Cholbam in the fourth quarter of 2015.
- The Company is broadening its target physician audience to include clinical geneticists who are often involved in the diagnosis of Zellweger spectrum disorders.
- The Company has partnered with a leading academic genetics laboratory to enable free and timelier access to genetic screening for patients presenting with cholestasis, a common symptom of bile acid synthesis and Zellweger spectrum disorders. By sponsoring the panel covering 57 genetic mutations, Retrophin aims to improve diagnosis and facilitate earlier intervention.
- On November 20, 2015, the European Medicines Agency reinstated the marketing authorization for Cholbam in the European Union (EU).

Chenodal® (chenodeoxycholic acid)

- The number of cerebrotendinous xanthomatosis (CTX) patients receiving Chenodal treatment increased during the fourth quarter of 2015.
- The CTX prevalence study including pediatric and adolescent patients with bilateral cataracts began enrolling subjects in the fourth quarter of 2015. The goal of the study is to raise awareness of the disorder and enable earlier CTX diagnoses by reaching 40 to 50 centers of excellence and screening up to 500 subjects.
- The Company expects to engage in further dialogue with the U.S. Food and Drug Administration (FDA) during the first half of 2016 to outline a mutually agreeable pathway for the addition of CTX to the Chenodal label.

Pipeline Updates

Sparsentan

- Retrophin expects to complete enrollment of the sparsentan Phase 2 DUET study for the treatment of focal segmental glomerulosclerosis (FSGS) in the first quarter of 2016. Top-line safety and efficacy data from the trial are expected to be available in the third quarter of 2016.
- In the fourth quarter of 2015, the European Commission (EC) granted orphan drug designation to sparsentan for the treatment of FSGS. This designation confers a 10-year period of marketing exclusivity in the EU upon approval. The FDA had granted orphan drug designation earlier in 2015.

RE-024

- After meeting with the FDA in December 2015, the Company is preparing to conduct an efficacy trial of RE-024 in patients with pantothenate kinase-associated neurodegeneration (PKAN), which is expected to initiate in 2016.
- In February 2016, the Company received orphan drug designation from the EC for RE-024 for the treatment of PKAN. This designation confers a 10-year period of marketing exclusivity in the EU upon approval. The FDA had granted orphan drug and Fast Track designations earlier in 2015.
- Retrophin and collaborators will present four posters containing new data supportive of RE-024 development at the upcoming American College of Medical Genetics and Genomics (ACMG) Annual Clinical Genetics Meeting, to be held March 8-12, 2016. The poster presentations will encompass preclinical and clinical studies, including:
 - A Phase 1 healthy volunteer study of RE-024 showing single oral doses up to 1800 mg were safe and well tolerated

- A case report of one ex-U.S. PKAN patient treated with RE-024 and monitored for a 12-month period, which demonstrated the therapy was well tolerated. The patient showed improvement in multiple clinical outcome measures, including motor symptoms as measured by the Unified Parkinson's Disease Rating Scale
- Development of the first human cellular model in which the silencing of PanK2 by shRNA leads to decreased coenzyme A levels (CoA), as well as decreased tubulin and histone acetylation, which are restored following treatment with RE-024
- Mechanism of action studies using isotopically labelled RE-024, demonstrating incorporation of phosphopantothenic acid derived from RE-024 into CoA in mice. Microdialysis studies in primates also demonstrate RE-024's ability to distribute to the brain
- The four PKAN patients receiving RE-024 treatment under physician-initiated protocols outside of the U.S. continue on therapy and remain stable. Patients have now been receiving treatment for a range of 19 to 25 months.

RE-034

- The Company continues preclinical development of RE-034 and remains in position to reach a decision on the initiation of IND-enabling studies by mid-2016.

2016 Outlook

The Company expects full year 2016 net product sales to be in the range of \$130.0 to \$140.0 million. The approximate 30 to 40 percent increase over 2015 is expected to be primarily driven by increased patients initiating Thiola therapy, and a full year of Cholbam commercialization efforts.

Conference Call Information

Retrophin will host a conference call and webcast today, Thursday, February 25, 2016 at 4:30 p.m. ET to discuss fourth quarter and full year 2015 financial results. To participate in the conference call, dial +1-855-219-9219 (U.S.) or +1-315-625-6891 (International), confirmation code 49757304 shortly before 4:30 p.m. ET. The webcast can be accessed at www.retrophin.com, in the Events and Presentations section. A replay of the call will be available 7:30 p.m. ET, February 25, 2016 to 11:59 p.m. ET, March 3, 2016. The replay number is +1-855-859-2056 (U.S.) or +1-404-537-3406 (International), confirmation code 49757304.

Use of Non-GAAP Financial Measures

To supplement Retrophin's financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses certain non-GAAP adjusted financial measures in this press release and the accompanying tables. The Company believes that these non-GAAP financial measures are helpful in understanding its past financial performance and potential future results. They are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read in conjunction with the consolidated financial statements prepared in accordance with GAAP. Retrophin's management regularly uses these supplemental non-GAAP financial measures internally to understand, manage and evaluate its business and make operating decisions. In addition, Retrophin believes that the use of these non-GAAP measures enhances the ability of investors to compare its results from period to period and allows for greater transparency with respect to key financial metrics the Company uses in making operating decisions.

Investors should note that these non-GAAP financial measures are not prepared under any comprehensive set of accounting rules or principles and do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. Investors should also note that these non-GAAP financial measures have no standardized meaning prescribed by GAAP and, therefore, have limits in their usefulness to investors. In addition, from time to time in the future the Company may exclude other items, or cease to exclude items that it has historically excluded, for purposes of its non-GAAP financial measures; Because of the non-standardized definitions, the non-GAAP financial measures as used by the Company in this press release and the accompanying tables may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by the Company's competitors and other companies.

As used in this press release, (i) the historical non-GAAP net income (loss) measures exclude from GAAP net income (loss), as applicable, legal fees and settlements, transaction and license fees, intangible asset amortization and impairment, revaluation of acquisition related contingent consideration, gain on disposal of asset, stock-based compensation expense, executive severance charges, change in fair value of derivative instruments, depreciation expense, non-cash interest and finance expenses; income tax provision; (ii) the historical non-GAAP SG&A expense measures exclude from GAAP SG&A expenses, as applicable, intangible asset amortization, stock-based compensation expense, executive severance charges, legal fee and settlements, and depreciation expense; (iii) the historical non-GAAP R&D expense measures exclude from GAAP R&D expenses, as applicable, transaction and license fees, intangible asset amortization, stock-based compensation expense, and depreciation expense.

About Retrophin

Retrophin is a fully-integrated biopharmaceutical company dedicated to delivering life-changing therapies to people living with rare diseases who have few, if any, treatment options. The Company's approach centers on its pipeline featuring clinical-stage assets targeting rare diseases with no approved treatment options, including sparsentan for focal segmental glomerulosclerosis (FSGS), a disorder characterized by progressive scarring of the kidney often leading to end-stage renal disease, and RE-024 for pantothenate kinase-associated neurodegeneration (PKAN), a life-threatening neurological disorder that typically begins in early childhood. Research exploring the potential of early-stage assets, including RE-034, in several rare diseases is also underway. Retrophin's R&D efforts are supported by revenues from the Company's marketed products Chenodal[®], Cholbam[®] and Thiola[®].

Forward-Looking Statements

This press release contains “forward-looking statements” as that term is defined in the Private Securities Litigation Reform Act of 1995, regarding the research, development and commercialization of pharmaceutical products. Without limiting the foregoing, these statements are often identified by the words “may”, “might”, “believes”, “thinks”, “anticipates”, “plans”, “expects”, “intends” or similar expressions. In addition, expressions of our strategies, intentions or plans are also forward-looking statements. Such forward-looking statements are based on current expectations and involve inherent risks and uncertainties, including factors that could delay, divert or change any of them, and could cause actual outcomes and results to differ materially from current expectations. No forward-looking statement can be guaranteed. Among the factors that could cause actual results to differ materially from those indicated in the forward-looking statements are risks and uncertainties associated with the Company’s business and finances in general, success of its commercial products as well as risks and uncertainties associated with the Company’s preclinical and clinical stage pipeline. Specifically, the Company faces risks associated with market acceptance of its marketed products including efficacy, safety, price, reimbursement and benefit over competing therapies. The risks and uncertainties the Company faces with respect to its preclinical and clinical stage pipeline include risk that the Company’s research programs will not identify preclinical candidates for further development and risk that the Company’s clinical candidates will not be found to be safe or effective. Specifically, the Company faces risk that the sparsentan Phase 2 clinical trials will fail to demonstrate that sparsentan is safe or effective; risk that the sparsentan Phase 2 program will be delayed for regulatory or other reasons, risk that RE-024 will not progress to Phase 2 or later clinical trials for safety, regulatory or other reasons; risk that the Company will be unable to file an IND for RE-034 or initiate Phase 1 clinical trials for regulatory or other reasons, and for each of the programs risk associated with enrollment of clinical trials for rare diseases. The Company faces risk that it will be unable to raise additional funding required to complete development of any or all of its product candidates; risk relating to the Company’s dependence on contractors for clinical drug supply and commercial manufacturing; uncertainties relating to patent protection and intellectual property rights of third parties; risks and uncertainties relating to competitive products and technological changes that may limit demand for the Company’s products. You are cautioned not to place undue reliance on these forward-looking statements as there are important factors that could cause actual results to differ materially from those in forward-looking statements, many of which are beyond our control. The Company undertakes no obligation to publicly update forward-looking statement, whether as a result of new information, future events, or otherwise. Investors are referred to the full discussion of risks and uncertainties as included in the Company’s filings with the Securities and Exchange Commission.

RETROPHIN, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in thousands)
(unaudited)

	<u>December 31, 2015</u>	<u>December 31, 2014</u>
Assets		
Current assets:		
Cash	\$ 37,805	\$ 18,204
Marketable securities	191,799	9,556
Accounts receivable, net	12,458	7,960
Inventory, net	2,536	801
Prepaid expenses and other current assets	2,378	813
Prepaid taxes	8,107	—
Note receivable	46,849	—
Total current assets	<u>301,932</u>	<u>37,334</u>
Property and equipment, net	428	671
Other asset	1,995	2,265
Intangible assets, net	161,536	94,265
Goodwill	936	936
Note receivable	45,573	—
Total assets	<u>\$ 512,400</u>	<u>\$ 135,471</u>
Liabilities and Stockholders' Equity (Deficit)		
Current liabilities:		
Deferred technology purchase liability	\$ —	\$ 1,000
Accounts payable	7,639	7,124
Accrued expenses	23,820	27,883
Other current liabilities	958	206
Guaranteed minimum royalty, short term	817	732
Business combination-related contingent consideration	13,754	2,118
Derivative financial instruments, warrants	38,810	27,990
Note payable	—	40,486
Total current liabilities	<u>85,798</u>	<u>107,539</u>
Convertible debt	43,902	43,288
Other non-current liabilities	3,066	1,617
Guaranteed minimum royalty, long term	10,068	10,617
Business combination-related contingent consideration, less current portion	45,267	9,520
Deferred income tax liability, net	24,328	141
Total liabilities	<u>212,429</u>	<u>172,722</u>
Stockholders' Deficit:		
Preferred stock Series A \$0.001 par value; 20,000,000 shares authorized; 0 issued and outstanding	—	—
Common stock \$0.0001 par value; 100,000,000 shares authorized; 36,465,853 and 26,428,071 issued and 36,465,853 and 26,048,480 outstanding, respectively	4	3
Additional paid-in capital	365,802	140,851
Treasury stock, at cost, none and 379,591, respectively	—	(3,215)
Accumulated deficit	(65,153)	(179,175)
Accumulated other comprehensive income/(loss)	(682)	4,285
Total stockholders' equity (deficit)	<u>299,971</u>	<u>(37,251)</u>
Total liabilities and stockholders' equity (deficit)	<u>\$ 512,400</u>	<u>\$ 135,471</u>

RETROPHIN, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data)
(unaudited)

	Three months ended December 31,		Twelve months ended December 31,	
	2015	2014	2015	2014
Net product sales	\$ 30,447	\$ 14,085	\$ 99,892	\$ 28,203
Operating expenses:				
Cost of goods sold	761	338	2,185	571
Research and development	15,452	14,896	50,426	47,795
Selling, general and administrative	22,686	17,548	79,541	59,645
Change in valuation of contingent consideration	6,752	—	13,778	—
Impairment of intangible assets	—	—	4,710	—
Total operating expenses	<u>45,651</u>	<u>32,782</u>	<u>150,640</u>	<u>108,011</u>
OPERATING LOSS	<u>(15,204)</u>	<u>(18,697)</u>	<u>(50,748)</u>	<u>(79,808)</u>
OTHER INCOME (EXPENSE):				
Litigation settlement gain	—	—	15,500	—
Other income (expense), net	(330)	1,807	(296)	2,352
Interest income (expense), net	(333)	(2,627)	(7,748)	(7,435)
Debt early prepayment penalty	—	—	(2,250)	—
Loss on extinguishment of debt	—	—	(4,151)	—
Finance expense	—	—	(600)	(4,721)
Change in fair value of derivative instruments-loss	2,873	(9,510)	(33,307)	(23,786)
Gain on sale of assets	—	—	140,004	—
Bargain purchase gain	—	—	49,063	—
Total other income (expense), net	<u>2,210</u>	<u>(10,330)</u>	<u>156,215</u>	<u>(33,590)</u>
INCOME (LOSS) BEFORE INCOME TAXES	(12,994)	(29,027)	105,467	(113,398)
Income tax benefit	<u>10,525</u>	<u>—</u>	<u>11,770</u>	<u>2,460</u>
NET INCOME (LOSS)	<u>\$ (2,469)</u>	<u>\$ (29,027)</u>	<u>\$ 117,237</u>	<u>\$ (110,938)</u>
PER SHARE DATA:				
Net income (loss) per common share, basic	<u>\$ (0.07)</u>	<u>\$ (1.10)</u>	<u>\$ 3.49</u>	<u>\$ (4.43)</u>
Net income (loss) per common share, diluted	<u>\$ (0.14)</u>	<u>\$ (1.10)</u>	<u>\$ 3.17</u>	<u>\$ (4.43)</u>
Weighted average common shares outstanding, basic	<u>36,260,106</u>	<u>26,318,863</u>	<u>33,560,249</u>	<u>25,057,509</u>
Weighted average common shares outstanding, diluted	<u>37,985,347</u>	<u>26,318,863</u>	<u>37,581,439</u>	<u>25,057,509</u>

RETROPHIN, INC. AND SUBSIDIARIES
RECONCILIATION OF GAAP REPORTED TO NON-GAAP ADJUSTED INFORMATION
(in thousands, except per share data)
(unaudited)

	Three Months Ended December 31, 2015	2014	Twelve Months Ended December 31, 2015	2014
GAAP OPERATING LOSS	\$ (15,204)	\$ (18,697)	\$ (50,748)	\$ (79,808)
R&D Operating Expense	(15,452)	(14,896)	(50,426)	(47,795)
Stock Compensation	2,756	2,963	9,417	4,960
Transaction & License fees	—	604	—	3,338
Amortization & Depreciation	83	260	697	826
Subtotal non-GAAP items	2,839	3,827	10,114	9,124
NON-GAAP R&D EXPENSE	(12,614)	(11,069)	(40,313)	(38,671)
SG&A Operating Expense	(22,686)	(17,548)	(79,541)	(59,645)
Legal Expense (A)	335	1,400	4,359	5,400
Executive Severance	—	977	—	5,616
Settlements	—	2,158	—	2,485
Stock Compensation	4,396	3,700	16,483	10,940
Amortization & Depreciation	4,148	1,738	12,693	4,715
Subtotal non-GAAP items	8,879	9,973	33,535	29,156
NON-GAAP SG&A EXPENSE	(13,807)	(7,575)	(46,006)	(30,489)
Change in valuation of contingent consideration	6,752	—	13,778	—
Asset Impairment (Carbetocin) (A)	—	—	4,710	—
Subtotal non-GAAP items	18,470	13,800	62,136	38,280
NON-GAAP OPERATING INCOME (LOSS)	3,266	(4,897)	11,387	(41,528)
GAAP NET INCOME (LOSS)	(2,469)	(29,027)	117,237	(110,938)
Non-GAAP Operating Loss Adjustments	18,470	13,800	62,136	38,280
Change in fair value of derivative instruments	(2,873)	9,510	33,307	23,786
Bargain purchase gain, net (A)	—	—	(49,063)	—
Gain on disposal of asset (A)	—	—	(140,004)	—
Income Tax (benefit)/provision	(10,525)	—	(11,770)	(2,460)
NON-GAAP NET INCOME (LOSS)	\$ 2,604	\$ (5,717)	\$ 11,843	\$ (51,332)
PER SHARE DATA:				
Net gain (loss) per common share, basic	\$ 0.07	\$ (0.22)	\$ 0.35	\$ (2.05)
Weighted average common shares outstanding, basic	36,260,106	26,318,863	33,560,249	25,057,509

(A) Non-recurring items

Note: Certain adjustments / reclassifications have been made to prior periods to conform to current year presentation.



**2016 Retrophin, Inc.
Executive Officer Annual Bonus Plan**

Plan Objective

The purpose of the Retrophin, Inc. Executive Officer Bonus Plan (the "Plan") is to provide incentives to and reward named executive officers and designated officers of Retrophin, Inc. (the "Company") (each a "Participant," as defined below) to achieve corporate performance goals and to work together to achieve outstanding results in all aspects of the Company's business, thus benefiting themselves, Company shareholders and the people who benefit from the Company's services.

Eligibility

- All regular full-time named executive officers of Retrophin are eligible to receive a bonus under this Plan ("Participant").
- Participants must be employed as a regular full-time named executive officer by the Company as of October 1 of the Bonus Plan Year.
- In order to be eligible to receive a bonus for a particular Bonus Plan Year (if any is earned), a Participant must be actively employed, and in good standing, as of the date the bonus checks are distributed for that year.
- Temporary named executive officers and consultants (regardless of their roles or responsibilities) are not eligible to participate.
- Participation in the "Retrophin, Inc. Executive Officer Bonus Plan" is approved on an annual basis. Criteria for participation may be subject to change at the commencement of the Bonus Plan Year, and eligibility to participate in any Bonus Plan Year does not guarantee eligibility to participate in any subsequent Bonus Plan Year.
- Participants whose individual performance is deemed to not be meeting expectations by the Compensation Committee are ineligible.

Definitions

- The "Base Pay" is a Participant's annual rate of base salary in effect as of December 31st of the applicable Bonus Plan Year.
- The "Board" means the Board of Directors of the Company.
- "Bonus Plan Year" means the twelve-month period beginning on each January 1 and ending on each December 31.
- The "Company Target Performance Measures" shall be determined at the sole discretion of the Compensation Committee and shall be set forth in writing, and may include, but shall not be limited to, a combination of financial, research and development and/or operational goals.

- The “Company Modifier” is determined at the sole discretion of the Compensation Committee of the Board of Directors and is designed to reflect performance against Company results. For illustration purposes only, if the Company performance significantly exceeds the Company Target Performance Measures, the Company Modifier could exceed 100%, but in no case more than 125%. Similarly if Company performance fails to meet the Company Target Performance Measures, the Company Modifier could be less than 100%. There is a minimum Corporate Performance required of 50% for any payment under the Plan to be considered. No Participant will have any entitlement to or earn a right to receive a bonus under this Plan until the date on which such bonus is paid.
- The “Compensation Committee” means the Compensation Committee of the Board, as constituted from time to time.
- The “Target Bonus” means the percentage of Base Pay that would be awarded to a Participant upon the achievement of the Company Target Performance Measures at a level of 100%.

Bonus Award Components

Unless otherwise specified, the components of a Bonus Award Payment (described below) are as follows:

- Company Modifier based on achievement of Company Performance Measures
- Target Percentage based on Participant’s position (see below)
- Participant’s Base Pay
- Number of credible eligible months of service for the Bonus Plan Year

<u>Position</u>	<u>Target Bonus%</u>	<u>Company Modifier Weighting</u>	<u>Individual Modifier Weighting</u>
Chief Executive Officer	60%	100%	NA
Other Executive Officers	50%	100%	NA

Bonus Award Payment. The Bonus Award Payment, if one is approved, will be calculated using the Participant’s Base Pay by (i) his/her Target Bonus percentage, and (ii) the Company Modifier, (iii) Number of credible eligible months of service for the Bonus Plan Year. The Compensation Committee reserves sole discretion to disapprove the payment of a Bonus during any Bonus Plan Year to any one or more Participants.

General

- Bonus awards, if earned, will be paid between January 1 and March 15 of the calendar year after the close of the applicable Bonus Plan Year.

- In the event of a Participant's leave of absence in excess of 30 days during the Bonus Plan Year, the bonus earned for that year will be prorated. The calculation will be based on the total number of whole or partial months actively at work divided by 12.
- Named executive officers hired on or after October 1 will not be eligible for a bonus award under this Plan until the following Bonus Plan Year.
- Named executive officers hired during the Bonus Plan Year and prior to October 1 will receive a prorated bonus based on the number of whole or partial months actively at work.
- Bonus awards are based on the Participant's target percentage and Base Salary as of December 31 of the Bonus Plan Year.
- Retrophin reserves the right to modify or terminate the Plan at any time without prior notice.
- The Plan does not modify a Participant's at-will employment status or create a contract of employment for a specific term. Receipt of a bonus award is not guaranteed, and this Plan is not a promise of future or continued employment.
- The Plan does not modify a Participant's Employment Agreement.
- The Company will withhold all required taxes and make any other required deductions from payments made under the Plan. This Plan is intended to provide "short term deferrals", as described in Treasury Regulation 1.409A-1(b)(4) under section 409A of the Code or successor guidance thereto, and is intended not to be a "nonqualified deferred compensation plan", as described in Treasury Regulation 1-409A-1(a)(1) under section 409A of the Code or successor guidance thereto. In the administration and interpretation of the Plan, such intention is to govern.
- It is intended that this Plan be exempt from regulation under the Employee Retirement Income Security Act of 1974, as amended, as a "payroll practice" and a "bonus program", as described in U.S. Department of Labor Regulations 2510.3-1(b) and 2510.3-2(c), respectively.
- Any bonuses paid under the Bonus Plan shall be subject to the provisions of any claw-back policy implemented by the Company, including, without limitation, any claw-back policy adopted to comply with the requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act and any rules, regulations or interpretations thereunder.
- This Plan shall be subject to and construed in accordance with the laws of the State of California without regard to conflicts of laws.
- The Compensation Committee possesses sole discretion and authority to construe and interpret the terms and provisions of the Plan and to resolve any issue arising out of, relating to, or resulting from its administration and operation. Any disagreement or dispute by any person claiming a benefit under the Plan regarding any aspect of the Plan or its administration must be promptly presented in writing to the Compensation Committee for determination. Payments shall be made under the Plan only if the Compensation Committee determines in its sole discretion that the claimant is entitled to them. Any determinations the Compensation Committee makes in relation to the Plan will be final, conclusive, and binding on all persons, entities and parties claiming any interest under the Plan and will be entitled to the maximum possible deference allowed by law.
- Except as explicitly provided by law, this Plan is provided at the Company's sole discretion, and the Company reserves the power at any time and from time to time, to modify, amend or terminate (in whole or in part) any or all of the provisions of the Plan at any time, prospectively or retroactively, without prior notice or obligation. Any amendment to the Plan shall be adopted by formal action of the Board.

- The Plan will be operated as an unfunded arrangement, and nothing in this document will be construed to require the Company to fund any awards or to establish a trust or purchase an insurance policy or other product for such purpose. The Company may make such arrangements as it desires to provide for the payment of bonuses under the Plan.
- Any payments made pursuant to the Plan shall not be counted as compensation for purposes of any other employee benefit plan, program or agreement sponsored, maintained or contributed to by the Company unless expressly provided for in such employee benefit plan, program, agreement, or arrangement.