# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 11, 2015

# RETROPHIN, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-36257 (Commission File Number) 27-4842691 (I.R.S. Employer Identification No.)

12255 El Camino Real, San Diego, CA (Address of principal executive offices)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

92130 (Zip Code)

Registrant's telephone number, including area code: (646) 837-5863

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

#### Item 2.02 Results of Operations and Financial Condition.

On May 11, 2015, Retrophin, Inc. (the "*Company*") issued a press release announcing its financial results for the quarter ended March 31, 2015. A copy of the press release and accompanying information is attached as Exhibit 99.1 to this current report.

The information in this Item 2.02, and Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Item 2.02, and Exhibit 99.1 attached hereto, shall not be incorporated by reference into any registration statement or other document filed with the Securities and Exchange Commission, whether filed before or after the date hereof regardless of any general incorporation language in any such filing, unless the registrant expressly sets forth in such filing that such information is to be considered "filed" or incorporated by reference therein.

#### Item 8.01 Other Events.

On May 11, 2015, the Company disclosed that it is required to pay (i) tiered high single-digit to low double-digit royalties on worldwide net sales of Cholbam<sup>TM</sup> (currently high single-digit royalties, based on current worldwide net sales of Cholbam<sup>TM</sup>) and (ii) low single-digit royalties on net sales of Chenodal<sup>®</sup> in the United States.

#### **Forward-Looking Statements**

Statements contained in this Current Report on Form 8-K regarding matters that are not historical facts are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Risks are described more fully in the Company's filings with the Securities and Exchange Commission, including without limitation the Company's most recent Quarterly Report on Form 10-Q and other documents subsequently filed with or furnished to the Securities and Exchange Commission. All forward-looking statements contained in this Current Report on Form 8-K speak only as of the date on which they were made. The Company undertakes no obligation to update such statements to reflect events that occur or circumstances that exist after the date on which they were made.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Press release of Retrophin, Inc. dated May 11, 2015

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 12, 2015

# RETROPHIN, INC.

By: /s/ Stephen Aselage

Name: Stephen Aselage
Title: Chief Executive Officer



#### Contact:

Retrophin, Inc. Chris Cline, CFA Manager, Investor Relations 646-564-3680 IR@retrophin.com

#### Retrophin Reports First Quarter 2015 Financial Results

First quarter revenues increased 23% sequentially to \$17.4 million

Cholbam™ received FDA approval; launch underway

SAN DIEGO (May 11, 2015) - Retrophin, Inc. (NASDAQ: RTRX) today reported its first quarter 2015 financial results.

- Net product sales for the first guarter 2015 were \$17.4 million
- Non-GAAP operating income for the first quarter 2015 was \$1.4 million, compared to a non-GAAP operating loss of \$17.5 million for the same period in 2014
- Cash, cash equivalents and marketable securities as of March 31, 2015 totaled \$126.3 million

"The first quarter proved to be a very productive start to 2015, as we continued to execute against our strategy," said Stephen Aselage, Chief Executive Officer of Retrophin. "We established ourselves as a leader in the treatment of bile acid disorders with the addition of Cholbam to our commercial portfolio, and acquired a Pediatric PRV in the process. Thiola continued to achieve meaningful commercial growth, and we significantly strengthened our balance sheet with a successful follow-on offering. Combining these accomplishments with better cost controls implemented at the end of last year, Retrophin is in a great position to remain aggressive in business development activities and continue driving our pipeline forward."

#### Quarter Ended March 31, 2015

Net product sales for the first quarter of 2015 were \$17.4 million, compared to \$27,900 for the first quarter of 2014.

Selling, general and administrative expenses for the first quarter of 2015 were \$14.9 million on a GAAP basis, compared to \$15.1 million for the same period in 2014. On a non-GAAP adjusted basis, selling, general and administrative expenses were \$8.0 million for the first quarter of 2015, compared to \$12.3 million for the same period in 2014. The decrease is largely attributable to the reduction of extraordinary consulting fees.

Research and development expenses for the first quarter of 2015 were \$10.3 million on a GAAP basis, compared to \$6.9 million for the same period in 2014. On a non-GAAP adjusted basis, research and development expenses were \$7.8 million for the first quarter of 2015, compared to

\$5.3 million for the same period in 2014. The increase reflects expenses related to the addition of headcount to support the ongoing enrollment efforts for the Phase 2 DUET trial for sparsentan and development of RE-024 and RE-034.

Total other income for the first quarter of 2015 was \$7.7 million, compared to an expense of \$53.6 million for the same period in 2014. The change is primarily due to a bargain purchase gain of \$48.6 million net of tax as a result of the acquisition of Cholbam™ and the associated Rare Pediatric Disease Priority Review Voucher ("Pediatric PRV"), and a \$16.8 million decrease in expense related to the Company's derivative instruments. The gain was offset by a \$3.8 million increase in interest expense related to the Company's senior convertible notes and term loan facility. Included in the \$3.8 million interest expense increase was a \$1.1 million charge related to new warrants issued to secure a line of credit for the Cholbam™ transaction. The Company ultimately chose not to draw down the line of credit and alternatively used proceeds from its follow-on equity offering in March to finance the transaction. The gain in other income was also offset by a \$0.6 million increase in finance expense.

Income tax benefit of approximately \$40 million for the first quarter of 2015 resulted from the Company's Cholbam™ acquisition, which generated a bargain purchase gain of \$48.6 million net of tax, and together with the potential sale of the Pediatric PRV is projected to create taxable income. The Company recorded a deferred tax liability, which resulted in the release of a valuation allowance and the recording of a corresponding income tax benefit.

Net income for the first quarter of 2015 was \$39.7 million, or \$1.46 per basic share on a GAAP basis, compared to a net loss of \$75.7 million, or \$3.25 per share for the same period in 2014. Non-GAAP adjusted net loss for the first quarter of 2015 was \$1.1 million, or \$0.04 per share, compared to \$17.5 million, or \$0.75 per share for the same period in 2014.

#### **Commercial Product Updates**

Thiola® (tiopronin)

- As of May 11, 2015, more than 725 patients were receiving Thiola® therapy.
- Retrophin is expanding its salesforce from 16 to 24 members, which will allow coverage of an additional 500 to 600 potential prescribers. These efforts are expected to continue the strong momentum created thus far in the re-launch.

Cholbam™ (cholic acid)

- Cholbam™ shipped to the first commercial patient in April and the Company has more than a dozen patients already on therapy.
- In addition to initiating the transition of approximately 30 patients from the clinical trial extension to commercial therapy, several new patients have also been identified and begun Cholbam™ treatment.

#### Chenodal® (chenodeoxycholic acid)

- Retrophin continues to have a constructive dialogue with the U.S. Food and Drug Administration (FDA) to determine an acceptable pathway for the addition of cerebrotendinous xanthomatosis (CTX) to the Chenodal® label.
- In April, Retrophin initiated start-up activities for its screening study of the prevalence of CTX in pediatric and adolescent patients with idiopathic bilateral cataracts. The study will include approximately 50 centers for testing, with the goal of screening 500 total patients.

#### **Pipeline Updates**

#### **Sparsentan**

- The Phase 2 DUET study of sparsentan for the treatment of focal segmental glomerulosclerosis (FSGS) continues to enroll toward the target of 100 patients by year-end 2015.
- The Data Monitoring Committee recently met and unanimously approved continuation of DUET enrollment into the highest dose cohort.

#### RE-024

- The Company filed an Investigational New Drug Application (IND) in the first quarter of 2015 to support a Phase 1 study of RE-024 in healthy volunteers. The FDA notified Retrophin on April 28, 2015 that the Phase 1 study may proceed.
- Retrophin has initiated the screening of healthy volunteers for its Phase 1 trial of safety and tolerability of single doses of RE-024. Subjects are expected to begin dosing in the second guarter of 2015.
- On May 5, 2015, the FDA Office of Orphan Products Development (OOPD) granted orphan drug designation to RE-024 for the treatment of pantothenate kinase-associated neurodegeneration (PKAN).

#### RE-034

Retrophin continues development of RE-034, which may include initiation of IND-enabling studies in 2015.

#### **Conference Call Information**

Retrophin will host a conference call and webcast today, Monday, May 11, at 4:30 p.m. ET to discuss first quarter 2015 financial results. To participate in the conference call, dial +1 855-219-9219 (U.S.) or +1-315-625-6891 (International), confirmation code 36758378 shortly before 4:30 p.m. ET. The webcast can be accessed at www.retrophin.com, in the Events and Presentations section. A replay of the call will be available 7:30 p.m. ET, May 11, 2015 to 11:59 p.m., May 18, 2015. The replay number is 855-859-2056 (U.S.) or 404-537-3406 (International), confirmation code 36758378.

#### **Use of Non-GAAP Financial Measures**

To supplement Retrophin's financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses certain non-GAAP adjusted financial measures in this press release and the accompanying tables. The Company believes that these non-GAAP financial measures are helpful in understanding its past financial performance and potential future results. They are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read in conjunction with the consolidated financial statements prepared in accordance with GAAP. Retrophin's management regularly uses these supplemental non-GAAP financial measures internally to understand, manage and evaluate its business and make operating decisions. In addition, Retrophin believes that the use of these non-GAAP measures enhances the ability of investors to compare its results from period to period and allows for greater transparency with respect to key financial metrics the Company uses in making operating decisions.

Investors should note that these non-GAAP financial measures are not prepared under any comprehensive set of accounting rules or principles and do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. Investors should also note that these non-GAAP financial measures have no standardized meaning prescribed by GAAP and, therefore, have limits in their usefulness to investors. In addition, from time to time in the future the Company may exclude other items, or cease to exclude items that it has historically excluded, for purposes of its non-GAAP financial measures; Because of the non-standardized definitions, the non-GAAP financial measures as used by the Company in this press release and the accompanying tables may be calculated differently from, and therefore may not be directly comparable to, similarly titled measures used by the Company's competitors and other companies.

As used in this press release, (i) the historical non-GAAP net income (loss) measures exclude from GAAP net income (loss), as applicable, intangible asset amortization, stock-based compensation expense, executive severance charges, transaction and license fees, change in fair value of derivative liabilities, depreciation expense, non-cash interest and finance expenses; adjust the income tax provision to the estimated amount of taxes that are payable in cash; (ii) the historical non-GAAP SG&A expense measures exclude from GAAP SG&A expenses, as applicable, intangible asset amortization, stock-based compensation expense; (iii) the historical non-GAAP R&D expense measures exclude from GAAP R&D expenses, as applicable, intangible asset amortization, stock-based compensation expense, transaction and license fees and depreciation expense.

#### **About Retrophin**

Retrophin is a pharmaceutical company focused on the development, acquisition and commercialization of drugs for the treatment of serious, catastrophic or rare diseases for which there are currently no viable options for patients. The Company's approved products include Chenodal®, Cholbam™, and Thiola®, and its pipeline includes compounds for several catastrophic diseases, including focal segmental glomerulosclerosis (FSGS), pantothenate kinase-associated neurodegeneration (PKAN), infantile spasms, nephrotic syndrome and others. For additional information, please visit www.retrophin.com.

#### **Forward-Looking Statements**

This press release contains "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995, regarding the research, development and commercialization of pharmaceutical products. Without limiting the foregoing, these statements are often identified by the words "may", "might", "believes", "thinks", "anticipates", "plans", "expects", "intends" or similar expressions. In addition, expressions of our strategies, intentions or plans are also forward-looking statements. Such forward-looking statements are based on current expectations and involve inherent risks and uncertainties, including factors that could delay, divert or change any of them, and could cause actual outcomes and results to differ materially from current expectations. No forward-looking statement can be guaranteed. Among the factors that could cause actual results to differ materially from those indicated in the forward-looking statements are risks and uncertainties associated with the Company's business and finances in general, as well as risks and uncertainties associated with the Company's pre-clinical and clinical stage pipeline as well as its sales and marketing strategies. Specifically, the risks and uncertainties the Company faces with respect to its pre-clinical and clinical stage pipeline include risk that the Company's research programs will not identify pre-clinical candidates for further development and risk that the Company's clinical candidates will not be found to be safe or effective. Specifically, the Company faces risk that the sparsentan Phase 2 clinical trials will fail to demonstrate that sparsentan is safe or effective; risk that the sparsentan Phase 2 program will be delayed for regulatory or other reasons; risk that the Company will be unable to initiate and/or complete Phase 1 clinical trials of RE-024, risk that RE-024 will not progress to Phase 2 or later clinical trials for safety, regulatory or other reasons; risk that the Company will be unable to file an IND for RE-034 or initiate Phase 1 clinical trials for regulatory or other reasons, and for each of the programs risk associated with enrollment of clinical trials for rare diseases. The Company faces risks associated with market acceptance and competition for its marketed products. The Company faces risk that it will be unable to raise additional funding required to complete development of any or all of its product candidates; risk relating to the Company's dependence on contractors for clinical drug supply and commercial manufacturing; uncertainties relating to patent protection and intellectual property rights of third parties; risks and uncertainties relating to competitive products and technological changes that may limit demand for the Company's products. You are cautioned not to place undue reliance on these forwardlooking statements as there are important factors that could cause actual results to differ materially from those in forward-looking statements, many of which are beyond our control. The Company undertakes no obligation to publicly update forward-looking statement, whether as a result of new information, future events, or otherwise. Investors are referred to the full discussion of risks and uncertainties as included in the Company's filings with the Securities and Exchange Commission.

#### RETROPHIN, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS March 31, 2015

	March 31, 2015 (unaudited)	December 31, 2014
Assets		
Current eccets:		
Current assets: Cash	\$ 120,174,877	\$ 18,204,282
Marketable securities	6.159.962	9,556,098
Accounts receivable, net	8,162,535	7,959,411
Inventory, net	1,718,365	800,507
Pediatric priority review voucher, held for sale	96,250,000	800,307
Prepaid expenses and other current assets		912.264
• •	1,077,355	813,364
Total current assets	233,543,094	37,333,662
Property and equipment, net	618,620	670,796
Security deposits	337,014	337,014
Restricted cash	40,000	40,000
Other asset	1,987,364	1,888,035
Intangible assets, net	169,835,098	94,265,530
Goodwill	935,935	935,935
Deferred tax asset		935,935
	8,691,307	
Total assets	\$ 415,988,432	\$ 135,470,972
Liabilities and Stockholders' Equity (Deficit)		
Current liabilities:		
Deferred technology purchase liability	\$ 1,000,000	\$ 1,000,000
Accounts payable	5,913,027	7,124,330
Accrued expenses	19,346,699	27,882,995
Other liability	943.615	938,209
Acquisition-related contingent consideration	2,880,577	2,117,565
Derivative financial instruments, warrants	63,390,000	27,990,000
Deferred income tax liability	8,691,307	21,990,000
	0,091,307	40,485,452
Note payable	100 105 005	
Total current liabilities	102,165,225	107,538,551
Convertible debt	43,439,333	43,287,814
Note payable	40,803,627	
Other liability	12,294,520	12,234,513
Acquisition-related contingent consideration, less current portion	48,718,710	9,519,662
Deferred income tax liability, net		141,151
Total liabilities	247,421,415	172,721,691
Commitments and contingencies		
Stockholders' Deficit:		
Preferred stock Series A \$0.001 par value; 20,000,000 shares authorized; 0 issued and outstanding	-	-
Common stock \$0.0001 par value; 100,000,000 shares authorized; 34,845,450 and 26,428,071 issued and 34,845,450 and 26,048,480 outstanding, respectively	3,485	2,643
Additional paid-in capital	310,210,811	140,850,551
Treasury stock, at cost, none and 379,591, respectively	-	(3,214,608)
Accumulated deficit	(142,734,440)	(179,174,858)
Accumulated other comprehensive income	1,087,161	4,285,553
Total stackholders' aguity (definit)	160 567 017	(27.250.710)

168,567,017

415,988,432

(37,250,719)

135,470,972

Total stockholders' equity (deficit)

Total liabilities and stockholders' equity (deficit)

# RETROPHIN, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) March 31, 2015

	Three months	Three months ended March 31,	
	2015 (unaudited)	2014 (restated)	
Net product sales	\$ 17,371,800	\$ 27,900	
Operating expenses:			
Cost of goods sold	274,447	900	
Research and development	10.346,456	6.942.323	
Selling, general and administrative	14,855,340	15,146,346	
Total operating expenses	25,476,243	22,089,569	
OPERATING LOSS	(8,104,443)	(22,061,669)	
OTHER INCOME (EXPENSE):			
Gain on sale of asset	204,198	-	
Interest income (expense), net	(3,798,533)	536	
Finance expense	(600,000)	-	
Realized gain on sale of marketable securities, net	107,368	4,664	
Change in fair value of derivative instruments-loss	(36,752,960)	(53,613,802)	
Bargain purchase gain Total other income (expense), net	48,578,208 7,738,281	(53,608,602)	
LOSS BEFORE INCOME TAXES	(366,162)	(75,670,271)	
Income tax benefit (provision)	40,021,151	(65,376)	
NET INCOME (LOSS)	\$ 39,654,989	\$ (75,735,647)	
PER SHARE DATA:			
Net income (loss) per common share, basic	\$ 1.46	\$ (3.25)	
Net income (loss) per common share, diluted	\$ 1.32	\$ (3.25)	
Weighted average common shares outstanding, basic	27,157,883	23,334,967	
Weighted average common shares outstanding, diluted	30,380,694	23,334,967	
Comprehensive Income (Loss):			
Comprehensive Income (Loss): Net income (loss)	\$ 39,654,989	\$ (75,735,647)	
Unrealized gain (loss)	(3,198,391)	622,076	

36,456,598

\$ (75,113,571)

Comprehensive Income (loss)

# RETROPHIN, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP REPORTED TO NON-GAAP ADJUSTED INFORMATION March 31, 2015 (unaudited)

Three Months Ended March 31,

		,
	2015	2014
GAAP OPERATING LOSS	\$ (8,104,443)	\$ (22,061,669)
R&D Operating Expense	(10,346,456)	(6,942,323)
Stock Compensation	2,219,698	547,733
Transaction & license fees	150,000	868,198
Amortization & Depreciation	220,916	242,720
Subtotal non-GAAP items	2,590,614	1,658,651
NON-GAAP R&D EXPENSE	(7,755,842)	(5,283,672)
SG&A Operating Expense	(14,855,340)	(15,146,346)
Legal Expense (A)	1,963,228	-
Stock Compensation	3,353,580	2,857,143
Amortization & Depreciation	1,557,788	13,218
Subtotal non-GAAP items	6,874,596	2,870,361
NON-GAAP SG&A EXPENSE	(7,980,744)	(12,275,985)
Subtotal non-GAAP items	9,465,210	4,529,012
NON-GAAP OPERATING INCOME (LOSS)	1,360,767	(17,532,657)
GAAP NET INCOME /(LOSS)	39,654,989	(75,735,647)
Non-GAAP Operating Loss Adjustments	9,465,210	4,529,012
Finance Expense	1,650,000	-
Change in fair value of derivative instruments-loss	36,752,960	53,613,802
Bargain purchase (gain), net (A)	(48,578,208)	-
Income Tax (benefit)/provision (A)	(40,021,151)	65,376
NON-GAAP NET LOSS	<b>\$</b> (1,076,200)	\$ (17,527,457)
PER SHARE DATA:		
Net income (loss) per common share, basic	\$ (0.04)	\$ (0.75)
Net income (loss) per common share, diluted	\$ (0.04)	\$ (0.75)
Weighted average common shares outstanding, basic	27,157,883	23,334,967
Weighted average common shares outstanding, diluted	30,380,694	23,334,967

(A) Non-recurring items